



Health Carousel



capabilities statement

Federal GSA Contract # V797P-7250a
Small Business Classification

www.healthcarousel.com

accomplishments

Health Carousel is a workforce solutions company serving healthcare organizations. We provide high quality medical, nursing, and allied health professionals for short-term and long-term contract employment and permanent placement. Our government and commercial clients include a wide variety of healthcare settings including hospitals, rehab centers, skilled nursing facilities, home health agencies, and outpatient clinics. Health Carousel has robust national and international recruiting capabilities and can deploy contract labor anywhere in the U.S. or abroad.

Health Carousel is headquartered in Cincinnati, Ohio and leverages a network of owned and affiliate recruiting offices and representatives in the Philippines, India, Canada, and the United Kingdom. Health Carousel's expertise includes:

domestic healthcare professional sourcing, licensure, placement, and relocation

- travel contract staffing
- local contract staffing
- direct-hire services

international healthcare professional sourcing, credentialing, licensure, placement, immigration, and relocation

- long term contract staffing with U.S. visa sponsorship
- direct-hire services with turnkey licensure and immigration services

Since 2000, Health Carousel has:

- Placed more than 200 U.S. nurses and allied health professionals at over 100 US healthcare facilities on travel and local contract employment assignments.
- Placed more than 150 international nurses and allied health professionals at 20 leading U.S. hospitals across the United States with a multi-year retention rate of 93 percent.
- Maintained a 20 percent or higher placement rate against all direct hire contract orders.
- Awarded more than \$10,000,000 in nursing scholarships to educate the next generation of nurse leaders and educators.
- Developed a database of more than 300,000 healthcare professionals from around the world.
- Obtained a Federal Supply Schedule contract for professional and allied healthcare staffing services.
- Opened a global office in Manila, Philippines and developed affiliate relationships in countries around the world that provide recruitment, screening, licensure preparation, licensing and immigration support services.
- Obtained licensure with the Philippines Overseas Employment Association. Less than ten percent of firms sourcing from the Philippines have secured this license.



*medical, nursing,
and allied health
professionals*



our expertise

Health Carousel is quite possibly the only healthcare workforce solution provider that is responsive to healthcare organizations' short-term staffing needs AND visionary enough to help those organizations implement long-term, practical solutions to the U.S. healthcare professional shortage.

Real World Experience — The leadership of Health Carousel has 100+ years of combined healthcare staffing experience helping organizations meet their most difficult staffing and workforce development challenges.

Ethical Practices — Health Carousel follows the standards prescribed by JCAHO and supports the position statements and standards of practice of the American Organization of Nurse Executives, and the American Association of International Healthcare Recruiters.

Proven Results — More than 350 medical, nursing, and allied health professionals have used the services of Health Carousel to secure their next healthcare career or work opportunity.

Global Infrastructure — A full-time staff of 25 individuals in the U.S. and abroad are focused on the sourcing, screening, licensing, immigration processing, relocation, and ongoing support of our U.S. and international healthcare professionals.

Healthcare Professional Access — Our recruitment database contains phone and email addresses for more than 350,000 healthcare professional in the United States and abroad.

Online Records Management — Our highly secure online records management system: (1) allows us to acquire work documents quickly; and (2) ensures that no licenses, certifications, or credentials lapse while on contract.

health carousel brands

The Health Carousel network of differentiated staffing service brands includes:



Tailored Healthcare Staffing (THS) provides custom-fit staffing solutions for our client facilities' planned and unplanned vacancies. To accommodate a wide-range of staffing needs, THS offers a variety of occupational specialties, staffing program designs, and variable assignment lengths and work schedules. THS provides *Mission Critical Travel Staffing*, which is a lower cost alternative to conventional rapid response staffing solutions, and local Contract Staffing, which provides healthcare professionals for regional fixed-term assignments.



Tailored Search Associates provides customized professional search and recruiting services (contingency and committed) for a variety of healthcare organizations throughout the United States. We help our clients identify, attract, and secure high-value physicians, mid-level management, and executive level professionals.



Passport USA specializes in fulfilling your nursing and allied health recruitment needs with experienced, U.S.-qualified healthcare professionals from countries around the world. Our global network of company and affiliate offices affords our clients a greater selection of carefully pre-screened, highly qualified, well-trained candidates. We simplify international recruitment through our "turnkey" sourcing, screening, testing, immigration, licensing, relocation, and resettlement services. Passport USA provides contract staffing and direct permanent recruitment solutions.



Global Scholarship Alliance

Global Scholarship Alliance (GSA) is a social enterprise dedicated to easing the global nursing shortage, increasing sustainability in nursing, and elevating the nursing profession globally. GSA achieves its mission to create the next generation of nurse leaders and educators by: (1) partnering with universities and health systems around the U.S. to create customized work-study programs; and (2) providing scholarships for advanced nursing degrees to qualifying international nurses. GSA forms the university/hospital alliances, identifies, screens, and qualifies the international scholarship candidates, awards the scholarships and administers the work/study programs. As a world leader in sustainability programs for nursing, GSA also awards scholarships to aspiring nurse leaders and educators in developing countries, such as the Philippines.



J. William (Bill) DeVille - Chief Executive Officer

Bill DeVille has 30+ years of experience in human capital management in the healthcare industry. Prior to forming Health Carousel, he was the Co-Founder and Chief Operating Officer of Health Personnel Options (a \$120 million nursing and allied travel staffing company, acquired by On Assignment) and Managing Partner at R.E. Lowe Associates. Bill DeVille has a Master's of Business Administration from Ohio State University (Columbus, OH) and a Bachelor of Science from Ohio State University (Columbus, OH).

Theodore (Ty) R. Nelson - EVP, Operations

Ty Nelson has fifteen years of experience in a variety of industries including healthcare staffing, management consulting, and software. While a Healthcare Consulting Manager at Deloitte Consulting, he provided consulting services to large academic medical centers and medical schools. Ty Nelson has a Masters in Business Administration from the Wharton School of the University of Pennsylvania (Philadelphia, PA) and a Bachelor of Arts from Princeton University (Princeton, NJ).

Lawrence (Lair) T. Kennedy, Jr. - Chief Financial Officer

Lair Kennedy has thirteen years of experience in a variety of industries including healthcare staffing, investment banking and private equity, with a depth of knowledge in finance, law, and mergers/acquisitions. Prior to forming Health Carousel, he was a Managing Director at Castellini Management Company (a Cincinnati based diversified holding company and managing partner of the Cincinnati Reds) and an Associate in the Investment Banking Division at Morgan Stanley. Lair Kennedy has a Master of Business Administration from Duke University (Durham, NC) and a Bachelor of Arts from Colgate University (Hamilton, NY).

1.800.927.5918

our team

Steve D. Albert - EVP of Business Development

Steve Albert has twenty years of experience in professional services and has been with our company since 2004. Prior to joining Health Carousel, he was the Lead Practice Development Attorney at Hammond Law Group (Cincinnati-based immigration law firm) and a Partner at Grant Thornton (a global public accounting and management consulting firm). Steve Albert has a Juris Doctorate from the University of Wisconsin (Madison, WI) and a Bachelor of Business Administration from the University of Wisconsin (Madison, WI).

ADVISOR: Pauline Tagliavore Johnson, PhD, RN

Dr. Johnson is a Professor Emeritus at Baylor University. She retired from Baylor in May, 2005 after serving for 13 years as the Director of the Graduate Program in Nursing at the Baylor University Louise Herrington School of Nursing. She received her BSN and MSN from Northwestern State University in Louisiana and her doctorate from Texas Woman's University. Dr. Johnson taught at Northwestern State University in Louisiana prior to joining the Baylor faculty in 1990. While at Northwestern she was a member of the Graduate Faculty specializing in Nursing Administration and Adult Nursing. At Baylor University, Dr. Johnson taught graduate research and leadership. Her work has been cited in The Neuman Systems Model and Nursing Theorists and Their Work. Dr. Johnson served as a Distinguished Lecturer from 1989-1995 for Sigma Theta Tau International. Dr. Johnson also served as a site evaluator for the Commission on Collegiate Nursing.

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partners and clients

Partial Government Client List

- Indian Health Services
- Southern Arizona VA Healthcare System

Partial Partner List

- Hammond Law Group
- Anderson University — Anderson, Indiana
- Midwestern State University — Wichita Falls, Texas
- Northwestern State University — Shreveport, Louisiana
- University of the Incarnate Word — San Antonio, Texas

Partial Client List

- **Baptist Medical Center — San Antonio, Texas**
Sarah Spinharney, VP of Human Resources
(210)297-1062
- Christus Schumpert Health System — Shreveport, Louisiana
- Charleston Area Medical Center — Charleston, W. Virginia
- EnduraCare — Locations Nationwide
- Carlsbad Medical Center — Carlsbad, New Mexico
- Community Health Network — Indianapolis, Indiana
- **United Regional Healthcare System — Wichita Falls, Texas**
Pam Bradshaw, VP of Nursing & Clinical Services



U.S. OFFICES

4500 Cooper Road, Ste 101
Cincinnati, OH 45242
513.665.4544

PHILIPPINES OFFICE

Suite 1803 Taipan Place
F. Ortigas Avenue
1605 Ortigas Center, Pasig City
+63 (2) 637-6191

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